### EXHIBIT 95

#### **PUBLIC**

# CENSUS INTEGRATED COMMUNICATIONS

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Census 2020

# TABLE OF CONTENTS

Background	
Overview and Key Assumptions	
Alignment With Operations	
Decennial and Non-decennial Operations	6
Operations in Puerto Rico and the Island Areas	-
Fulfillment	-
About This Draft	<b>-</b>
Available Information Supporting This Draft	
Executive Summary	12
Strategic Inputs to the Plan	
Insights, Opportunities, and Barriers	15
Overall Challenges for the 2020 Census	15
Mindset of the Public	15
The Changing Face of America	
Elections in 2016 and 2020	
Robust Data and the Means to Act on Them	
Use of BrandAsset Valuator® (BAV®)	
Influencers Driving Media Consumption	
Changes in the Media Environment and Available Channels	
Audience-Based Insights	
Inputs From Multicultural Outreach and Communications Partners	
Initial Audience Insights	25
Our Approach to Collaborating on the 2020 Campaign	48
Timeline	48
Phased Communications Approach	49
Research and Analytics	53
Key Considerations in Research Planning	53
Building on Earlier Research Efforts	
Self-Response Propensity Approach	57
Foundational Research to Guide Creative Development	62
Collaborative and Multicultural Research Approach	63
Campaign and Creative Development	64
The Creative Process	
Development of Strategic Plans	70
Integration With Operations	70
Metrics and Tracking	
Findings and Considerations	
Evaluation	78
Program-Level Plans	
Stakeholder Relations	
Overview	
Approach	83

	88
Partnership Program	89
Overview	89
Approach	90
Key Considerations	99
Advertising and Media Buying	100
Overview	100
Approach	100
Key Considerations	119
Public Relations and Events, and Crisis Communications	121
Overview	121
Approach	121
Key Considerations	134
Website Development and Digital Activities	136
Overview	136
Approach	137
Key Considerations	142
Social Media	143
Overview	143
Approach	144
Key Considerations	161
Statistics in Schools Program	
Overview	162
Approach	162
Key Considerations	171
Field Recruitment Advertising and Communications	
Overview	172
Approach	
Key Considerations	181
Rapid Response Activities	
Overview	182
Approach	182
Key Considerations	
Data Dissemination	
Overview	
Approach	
ndix A: Project and Financial Management	192
endix B: Contributors to This Plan	100

# TABLE OF **FIGURES**

Figure 1: BAV Measures of Equity	19
Figure 2: 2020 Census Integrated Communications Plan Evolution Timeline	48
Figure 3: Phased Communications Approach	49
Figure 4: CBAMS 2020 Research	62
Figure 5: Creative Development Process	65
Figure 6: Quantity of Languages Supported by Channel	76
Figure 7: Coordinated Communications Channels	80
Figure 8: Advertising and Media Buying Approach	102
Figure 9: Example of a Google Partnership	106
Figure 10: Measurement of Effectiveness in Paid Advertising	113
Figure 11: Screen Shot From "GE Masterclass"	124
Figure 12: Photo From Story About McDonald's in the Community	125
Figure 13: Social Media Management, Monitoring, and Response Approach	152
Figure 14: Example of Humans of New York Social Media Post	155
Figure 15: Example of Customer Service-Oriented Post Using Hashtag	156
Figure 16: Example of Facebook's Voting Planning Tool	158
Figure 17: GIF From Mashable During "Shark Week"	160
Figure 18: Examples of Candidate Website	180
Figure 19: Example Dashboards for Rapid Response	185
Figure 20: Crisis Management Approach	188

# TABLE OF TABLES

Table 1: Target Audience and Contractor Expertise	23
Table 2: Insights on African American/Black Audiences	25
Table 3: Insights on American Indian and Alaska Native (AIAN) Audiences	28
Table 4: Insights on Asian American Audiences	31
Table 5: Insights on Hispanic Audiences	35
Table 6: Insights on Native Hawaiian and Pacific Islander (NHPI) Audiences	41
Table 7: Insights on Puerto Rican Audiences	43
Table 8: Insights on Lesbian, Gay, Bisexual, Transgender, and Questioning (LGBTQ) Audiences	46
Table 9: Mail Return Rates for the 2010 Census by Home Status and Householder Age	56
Table 10: Mail Return Rates for the 2010 Census by Race and Ethnicity	56
Table 11: Self-Response Propensity Approach Steps	60
Table 12: Potential Partner Outreach by Interest	92
Table 13: Sample Cultural Events	107
Table 14: Cross-Team Participation for Media Buying	112
Table 15: Paid Media Flexibility by Type	114
Table 16: 2010 Campaign Reach and Frequency Targets	118
Table 17: Key Metrics by Channel	118
Table 18: Social Media Platforms	148

#### **BACKGROUND**

The U.S. Constitution mandates that a census is conducted. It is one of the very few duties of the federal government that was spelled out by the Founding Fathers in 1787. Further legislation requires a census every 10 years. The goal of the decennial census is to conduct an enumeration of every person residing in the 50 states, the District of Columbia, Puerto Rico, and the Island Areas (the Commonwealth of the Northern Mariana Islands, Guam, American Samoa, and the U.S. Virgin Islands). The decennial census, conducted by the U.S. Census Bureau, is the country's largest nonmilitary mobilization of a workforce and its data are of paramount importance to the nation, determining each state's number of representatives in Congress and the allocation of billions of dollars in funding for many federal programs, the boundaries for voting and school districts, and countless other decisions that benefit local governments in all 50 states and the territories. Businesses of all sizes depend on census data to make decisions about where to locate, hire, and invest. The widespread availability of data through the internet, as well as through third-party entities that often repackage Census Bureau data, has been important for entrepreneurs who need to make data-driven decisions to benefit their businesses.

Among all government services, the decennial census is also unique because of its constitutionally mandated public service role. The U.S. Constitution requires that the Census Bureau not just **attempt** to offer information or a service to the population (as is the case with other federal government programs like voter registration, Social Security enrollment, and the use of national parks), but that the Census Bureau actually **reach and count** every person living in the United States and its territories—of all ages, residence statuses, and locations—whether or not they desire to participate, and regardless of whether they are difficult to find, reach, and count. Core to this mission is the Census Bureau's steadfast commitment to protect the confidentiality of all data it collects. This is an obligation that remains among its highest priorities for the 2020 Census.

#### **OVERVIEW AND KEY ASSUMPTIONS**

The Census Bureau has innovative plans for the 2020 Census, including implementing methods that help achieve its goal of counting everyone once, only once, and in the right place, yet designed to deliver significant cost savings. The Census Bureau's Integrated Partnership and Communications (IPC) program is a critical component of the effort to reach and motivate individuals in different areas of the country—those whose education, literacy, language, familiarity with computers and the internet, income, and general views and interests vary greatly. The communications strategy and approach will be guided and driven by the IPC with the support of other internal stakeholders across the Census Bureau.

The 2020 Census Operational Plan identifies the goal of delivering significant taxpayer savings through four key innovation areas: reengineering address canvassing, optimizing self-response, utilizing administrative records and third-party data, and reengineering field operations. As Field costs associated with Address Canvassing and Nonresponse Followup operations comprise the most expensive parts of the 2020 Census. All four innovation areas are aimed at reducing

the cost of field work. A reengineered Address Canvassing operation is expected to reduce the field workload for address updating by 75 percent. Self-response innovations, which are aimed at generating the largest possible self-response rate, coupled with the use of administrative records and third-party data, are intended to reduce the field workload associated with Nonresponse Followup. Finally, the reengineered field operations are intended to increase the efficiency of those operations, allowing managers and fieldworkers to be more productive and effective. A notable component of the operational plan is the introduction of a widely promoted online response option, which will allow people to respond using their smartphone, tablet, or computer, with or without a Census-assigned ID number. The online response option joins the traditional mail and the new telephone option for self-response.

To reduce taxpayer costs for the 2020 Census, the Census Bureau aims to maximize the percentage of the population that self-responds, without any follow-up from the Census Bureau. The Nonresponse Followup (NRFU) operation to count all remaining households are costlier than digital, telephone, and mail self-response methods, as they involve face-to-face visits. To help achieve this goal, the Census Bureau will need a strong communications component. This means the Census Bureau must:

- Educate the population on the value of the census and its importance to the nation and our democracy, as well as to every state, community, and neighborhood—particularly the impact on local schools, health care, emergency response, and other community services (Conrey, ZuWallack, & Locke, 2012).
- Explain the available means for response to make it easy for everyone to participate.
- Communicate with audiences through the communications channels and languages most appropriate for reaching them.
- Reach out to communities using trusted local voices via the partnership program.